

**Valerie Levin**

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**From:** Sean King  
**Sent:** Tuesday, November 17, 2009 2:42 PM  
**To:** matthew\_nelson@feinstein.senate.gov  
**Subject:** Taiwan

This material is distributed by Park Strategies, LLC on behalf of the Taipei Economic and Cultural Representative Office in the United States. Additional information is available at the Department of Justice, Washington, D.C.

Matt,

It was nice meeting you on November 4<sup>th</sup>, and speaking with you again soon thereafter. As you know, Park Strategies, LLC and I are registered with the U.S. Department of Justice, under the Foreign Agents Registration Act, as agents on behalf of our client, the Taipei Economic and Cultural Representative Office (TECRO) in the United States.

As I also mentioned the last time we spoke, TECRO tells us that U.S. House Committee on Foreign Affairs Committee Chairman Howard Berman flew from mainland China to Taiwan in August 2009. His five-Member delegation also included Representatives Eni F.H. Faleomavaega (D-AS), Jack Kingston (R-GA), Ruben Hinojosa (D-TX) and Diane Watson (D-CA). As you can see in the Press Release on the committee's website, <http://www.internationalrelations.house.gov/news.asp?pg=3>, Chairman Berman was in Taipei one day (August 21<sup>st</sup>) after he was in Beijing (August 20<sup>th</sup>). We're told the plane may have flown over Japanese airspace, but that it did take off from Beijing and land in Taipei. Again, were Senator Feinstein to also ever make such a trip, she'd be the first U.S. Senator to do so (at least, since 1949).

Aside from the positive Taiwan non-news to come out of President Obama's P.R.C. visit, Taipei and Beijing also yesterday inked the long-awaited Financial Services MOU below. As a leader on cross-Strait issues, who appears to be on the same page with the current Taiwan government (aside from rice, of course), any Taiwan visit by Senator Feinstein would be a momentous occasion. Do let us know if Senator Feinstein might have any desire to visit Taiwan, and if we can be at all helpful in that regard. Take care, keep in touch.

Best wishes,

**Sean King** | Park Strategies | Vice President  
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Nov. 16<sup>th</sup>, 2009, 7:09 p.m. EST

## China, Taiwan sign landmark deals to open financial sectors

By John Letzing, MarketWatch

**SAN FRANCISCO (MarketWatch) -- China and Taiwan signed long-awaited memoranda of understanding Monday to increase access to each others' financial sectors, marking a milestone in relations after 60 years of sharp antagonism between the two sides.**

The MOUs will reportedly allow mainland Chinese and Taiwanese financial and insurance firms to operate on each other's territory. They also cover information exchange, financial inspection and crisis management, reports said.

The non MOUs will take effect in 60 days, according to Dow Jones Newswires.

Still, the deals are non-binding and still carry restrictions. Taiwanese banks, for example, will likely have to wait at least two years before they are allowed to do business in Chinese yuan. Taipei will also reportedly not allow Chinese investors to buy into its financial sector, although Morgan Stanley said details on this are still uncertain.

However, the MOUs' larger significance includes setting the stage for a wider free-trade deal, expected sometime next year.

China's state-run Xinhua news agency said banking regulatory institutions of both sides will cooperate to share information, establish institutions, and conduct emergency management, to ensure stable development of the banking sectors both in the mainland and Taiwan.

The agreement comes despite longstanding political enmity between the two sides. The island of Taiwan was the most significant piece of territory not taken by the Communists when they gained control of the mainland in 1949, and Beijing still considers it to be a rebellious province.

The MOUs are part of a broader rapprochement under Taiwanese President Ma Ying-jeou as China solidifies its position as a global economic power -- despite some concerns about the potential effect on Taiwan's de facto political independence. [See full story on Taiwan's China policy.](#)

The Xinhua report said that China Banking Regulatory Commission chairman Liu Mingkang signed at least one of the MOUs on behalf of Beijing.

Taiwan's banks have eagerly anticipated the opportunity to expand into China, according to Dow Jones, which said that currently some 40 local banks and 30 foreign lenders serve just 23 million people locally, "making it the most unprofitable banking market in Asia."

## Sean King

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**From:** Joel Giambra  
**Sent:** Wednesday, November 18, 2009 10:03 AM  
**To:** Sean King  
**Subject:** FW: Taiwan trip outline (as per Kraig's request)  
**Attachments:** image001.gif

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**From:** Eaton, Chuck [Chuck.Eaton@mail.house.gov]  
**Sent:** Wednesday, November 18, 2009 9:17 AM  
**To:** Joel Giambra  
**Subject:** RE: Taiwan trip outline (as per Kraig's request)

Joel -

I spoke with Brian at length about this. While he is very flattered and appreciates very much your willingness to make a connection like this, he is continuing his limitation on foreign travel to the Middle East. Given the limited amount of free time that he has to undertake such travel, he simply believes that he is obligated to devote any time overseas to that area of the world. This isn't to say that we wouldn't consider a trip at some point in the future, but for now this is where he is on this matter.

Thanks again for the outreach and the offer. Brian wanted me to make sure to tell you how much he appreciates you thinking of him for this.

=====

Chuck Eaton  
Chief of Staff, Congressman Brian Higgins  
(716) 852-3501 (office)  
(202) 679-3091 (mobile)  
chuck.eaton@mail.house.gov<mailto:chuck.eaton@mail.house.gov>

[cid:image001.gif@01CA682F.ED55B850]<%20http://higgins.house.gov/>

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**From:** Joel Giambra [mailto:jgiambra@parkstrategies.com]  
**Sent:** Tuesday, November 17, 2009 11:57 AM  
**To:** Eaton, Chuck  
**Subject:** FW: Taiwan trip outline (as per Kraig's request)

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**From:** Sean King  
**Sent:** Monday, November 16, 2009 11:41 AM  
**To:** Joel Giambra  
**Cc:** Joann Lettieri  
**Subject:** FW: Taiwan trip outline (as per Kraig's request) FYI, resend.  
**From:** Sean King  
**Sent:** Wednesday, October 28, 2009 4:47 PM  
**To:** Kraig Siracuse; Elyse O'Brien  
**Cc:** Chris D'Amato; John R. Zagame  
**Subject:** Taiwan trip outline (as per Kraig's request)

Kraig,

As per your über-worthy suggestion, please see below a very rough trip outline, or "straw man," for various House Members from New York who might want to visit Taiwan. It includes general top-level meetings, as well as specific thoughts on the six New York House Members whom we've targeted for travel (some of whom have apparently already told us they'll go), namely Reps. Arcuri, Higgins, Tonko, Massa, Lee and Ackerman. Each proposed individual meeting relates to a known area of interest for that particular Member. As TECRO's Benson Wang has told us, TECRO will create a trip around any individual Member's needs.

Please let me know if you want me to put this into Word format. But I thought I'd leave it within the body of an e-mail for now, so that everybody can just easily read it on their Blackberries. Let's talk, thanks.

Best,

Sean King | Park Strategies | Vice President  
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NSD/C/S/REGISTRATION  
UNIT  
2009 DEC -7 AM 10:42

1. General meetings for all  
\*FYI, in addition to a guaranteed meeting with President Ma Ying-jeou, any visiting U.S. Member of Congress will have Taiwan's entire Cabinet at his/her disposal.

1. President Ma Ying-jeou
2. Foreign Minister "Timothy" Chin-tien Yang
3. Mainland Affairs Council Chairwoman Lai Shin-yuan (top gov't negotiator w/mainland China)
4. Health Minister Yaung Chih-liang
5. American Institute in Taiwan Director William A. Stanton (de facto U.S. Ambassador to Taiwan)
6. U.S. & Foreign Commercial/Agricultural Service in Taiwan (AIT's Commercial desk)
7. American Chamber of Commerce in Taiwan (Corning's Alan T. Eusden is Amcham Chairman)  
\*please see at the end this e-mail a list of all Amcham industry committees.

2. Individual interest/potential meetings of note

- a. Rep. Michael Arcuri (D), 24th District  
Rep. Arcuri's website notes his interests in agriculture, infrastructure, the creation of an Upstate New York high-speed rail line, and also features a picture of him visiting a Lockheed Martin facility. He sits on the Committee on Transportation & Infrastructure Subcommittee on Economic Development, Public Buildings and Emergency Management.

Potential individual activities/meetings



- Meet with Council of Agriculture Minister Wu-hsiung Chen; tour local farms
  - Minister with of Economic Affairs Shih Yen-shiang (Minister Shih's agency oversees the 12 i-Taiwan infrastructure projects)
  - Meet with local Lockheed Martin representative, Executive Vice President David Wei
  - Ride the Taiwan High Speed Rail (HSR), and meet with HSR Corporation Chairman Dr. Chin-der Ou, <http://www.thsrc.com.tw/en/>
  - Tour Typhoon Morakot disaster and reconstruction zones
- b. Rep. Brian Higgins (D), 27th District  
Rep. Higgins' website notes his interest in foreign policy, his membership on the House Ways & Means Committee, and his district's fine wineries.
- Meet with Board of Foreign Trade Director General Chih Peng Huang (trade agreements go through House Ways & Means)
  - Meet with Taiwan Tobacco & Liquor Corporation (TTLC) Chairman Po Tao Wei, and perhaps serve up 27th District wines at the Wine Cellar in Taiwan's Changhua County and/or other high-end local venues for imported wines
- c. Rep. Christopher Lee (R), 26th District  
Rep. Lee served as Pacific Rim Sales Manager for his family's manufacturing company, Endine Incorporated. His website also notes his charitable work against cancer, membership on the House Financial Services Committee, Northern Border Caucus and General Aviation Caucus.
- Meet with Financial Supervisory Commission (FSC) Chairman Sean Chen
  - Tour Mackay Hospital Hospice, Taiwan's first end-of-life cancer care center (in 2007, we arranged for training of Mackay staff at Calvary Hospital in The Bronx)
  - Meet with National Security Advisor Su Chi; he's a liver cancer/Hepatitis C survivor and awareness advocate
  - Meet with Canadian Trade Office in Taipei Deputy Director Francis Huot (to discuss possible cross-border NYS/Canadian trade & investment opportunities in Taiwan)
  - Meet with China Airlines Chairman Wei, "Philip" Hsing-Hsiung, EVA Airways Chairman Lin Bou-Shiu, and tour metro Taipei's proposed Taoyuan Aerotropolis
- d. Rep. Eric Massa (D), 29th District  
Rep. Massa represents Corning, NY, worked for Corning, and sits on the House Agriculture & Armed Services Committees.
- Meet with American Chamber of Commerce in Taiwan Chairman Alan T. Eusden of Corning; tour Corning's LCD glass substrate facility at the Central Taiwan Science Park in Taichung (which recently had a power disruption that will affect 12/09 output)
  - Meet with Council of Agriculture Minister Wu-hsiung Chen; tour local farms

- Meet with National Security Advisor Su Chi

- Meet with Minister of National Defense Kao Hua-chu, and visit local U.S. defense industry representatives (e.g. Lockheed, Raytheon, etc.)

e. Rep. Eric Tonko (D), 21st District

- Rep. Tonko's central issue is energy. His website also makes special note of his interest in accessible healthcare.
- Meet with state utility Taipower, Chinese Petroleum Corporation, etc.
- Visit Industrial Technology Research Institute, <http://www.itri.org.tw/>, at the Hsinchu Science Park
- Tour windmill fields in southern Pingtung County, visit geothermal hot rocks sites in northeastern Taipei County, etc.
- Meet with Minister of Health Dr Chih-liang Yang re Taiwan' compulsory single payer National Health Insurance (NHI) Program

f. Rep. Gary Ackerman (D), 5th District

A member of the House Foreign Affairs Committee, Rep. Ackerman is a former Chair of the Subcommittee on Asia & the Pacific. He's visited Taiwan before. On the House Financial Services Committee, he is Vice Chairman of the Capital Markets, Insurance and Government-Sponsored Enterprises Subcommittee. Rep. Ackerman's website notes his launching of The Flushing Tribune, his vast stamp collection, and his authored law that bans "downed" animals from being sold as meat in supermarkets, restaurants and butcher stores (to reduce the risk of Mad Cow disease).

- Meet with the leadership of the Taiwan Foreign Correspondents Club, as well as the editors and publishers of various local newspapers (e.g. Liberty Times, China Post, Economic Daily, etc.)
- Meet with Chen Wu-hsiung, Minister of the Council of Agriculture, re recently resumed U.S. beef imports
- Meet with FSC Chairman Sean Chen, Insurance Bureau Director General Tien-Mu Huang, and The Taiwan Stock Exchange Corporation Chairman Chi Shive

•Amcham Committees

- \* Ag-Chemical<<http://www.amcham.com.tw/content/view/2306/374/>>
- \* Asset Management<<http://www.amcham.com.tw/content/blogcategory/57/58/>>
- \* Banking<<http://www.amcham.com.tw/content/blogcategory/26/60/>>
- \* Capital Markets<<http://www.amcham.com.tw/content/blogcategory/27/61/>>
- \* Chemical Manufacturers<<http://www.amcham.com.tw/content/blogcategory/28/62/>>
- \* Corporate Social Responsibility<<http://www.amcham.com.tw/content/blogcategory/220/383/>>
- \* Discover America<<http://www.amcham.com.tw/content/blogcategory/44/79/>>
- \* Education & Training<<http://www.amcham.com.tw/content/blogcategory/29/63/>>
- \* Environmental Protection<<http://www.amcham.com.tw/content/blogcategory/30/248/>>
- \* Greater China Business<<http://www.amcham.com.tw/content/blogcategory/40/75/>>
- \* Human Resources<<http://www.amcham.com.tw/content/blogcategory/41/76/>>

- \* Infrastructure<<http://www.amcham.com.tw/content/blogcategory/31/65/>>
- \* Insurance<<http://www.amcham.com.tw/content/blogcategory/32/66/>>
- \* Intellectual Property and  
Licensing<<http://www.amcham.com.tw/content/blogcategory/42/77/>>
- \* Marketing and Distribution<<http://www.amcham.com.tw/content/blogcategory/43/78/>>
- \* Medical Devices<<http://www.amcham.com.tw/content/blogcategory/33/67/>>
- \* Pharmaceutical<<http://www.amcham.com.tw/content/blogcategory/34/68/>>
- \* Real Estate<<http://www.amcham.com.tw/content/blogcategory/221/385/>>
- \* Retail<<http://www.amcham.com.tw/content/blogcategory/35/69/>>
- \* Tax<<http://www.amcham.com.tw/content/blogcategory/36/70/>>
- \* Technology<<http://www.amcham.com.tw/content/blogcategory/37/71/>>
- \* Telecom & Media<<http://www.amcham.com.tw/content/blogcategory/38/72/>>
- \* Transportation<<http://www.amcham.com.tw/content/blogcategory/39/73/>>
- \* Travel & Tourism<<http://www.amcham.com.tw/content/blogcategory/245/430/>>

## Sean King

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**From:** Kraig Siracuse  
**Sent:** Thursday, November 19, 2009 1:51 PM  
**To:** Kelly Dixon  
**Subject:** Taiwan

Kelly:  
Great talking to you.  
The outline below was put together by my colleague Sean in the NY office. Sean knows Taiwan and is our principal consultant on these issues. He lived in Taiwan, Singapore and Korea. He was also at the Department of Commerce and understands economic development as well as the need to make a trip worth the Member's time.  
This list is the result of a lot of research and reflects his relationships in the region. The goal of this trip would be to increase opportunities for US commerce in the region, and open new and substantial relationships for the delegation.

This trip would be very much worth the time.

We can schedule this trip when it is convenient for the Members and make it work.

Let me know what you think, I will also let Sam know we talked.

Thanks  
Kraig

### 1. General meetings for all

*\*FYI, in addition to a guaranteed meeting with President Ma Ying-jeou, any visiting U.S. Member of Congress will have Taiwan's entire Cabinet at his/her disposal.*

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2. Foreign Minister "Timothy" Chin-tien Yang
3. Mainland Affairs Council Chairwoman Lai Shin-yuan (top gov't negotiator w/mainland China)
4. Health Minister Yaung Chih-liang
5. American Institute in Taiwan Director William A. Stanton (de facto U.S. Ambassador to Taiwan)
6. U.S. & Foreign Commercial/Agricultural Service in Taiwan (AIT's Commercial desk)
7. American Chamber of Commerce in Taiwan (Corning's Alan T. Eusden is Amcham Chairman)
2. Individual interest/potential meetings of note

#### **a. Rep. Michael Arcuri (D), 24th District**

agriculture, infrastructure, the creation of an Upstate New York high-speed rail line, economic development, Public Buildings and Emergency Management.



Potential individual activities/meetings

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- Minister with of Economic Affairs Shih Yen-shiang (Minister Shih's agency oversees the 12 i-Taiwan infrastructure projects)
- Meet with local Lockheed Martin representative, Executive Vice President David Wei
- Ride the Taiwan High Speed Rail (HSR), and meet with HSR Corporation Chairman Dr. Chin-der Ou, <http://www.thsrc.com.tw/en/>
- Tour Typhoon Morakot disaster and reconstruction zones

**b. Rep. Brian Higgins (D), 27th District**

- Meet with Board of Foreign Trade *Director General Chih Peng Huang (trade agreements go through House Ways & Means)*
- *Meet with Taiwan Tobacco & Liquor Corporation (TTLC) Chairman Po Tao Wei, and perhaps serve up 27th District wines at the Wine Cellar in Taiwan's Changhua County and/or other high-end local venues for imported wines*

**c. Rep. Christopher Lee (R), 26th District**

- Meet with Financial Supervisory Commission (FSC) Chairman Sean Chen
- Tour Mackay Hospital Hospice, Taiwan's first end-of-life cancer care center (in 2007, we arranged for training of Mackay staff at Calvary Hospital in The Bronx)
- Meet with National Security Advisor Su Chi; he's a liver cancer/Hepatitis C survivor and awareness advocate
- Meet with Canadian Trade Office in Taipei Deputy Director Francis Huot (to discuss possible cross-border NYS/Canadian trade & investment opportunities in Taiwan)
- Meet with China Airlines Chairman Wei, "Philip" Hsing-Hsiung, EVA Airways Chairman Lin Bou-Shiu, and tour metro Taipei's proposed Taoyuan Aerotropolis

**e. Rep. Eric Tonko (D), 21st District**

- Rep. Tonko's central issue is energy. His website also makes special note of his interest in accessible healthcare.
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- Tour windmill fields in southern Pingtung County, visit geothermal hot rocks sites in northeastern Taipei County, etc.
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